

# The VOICE of Business



# COMMUNITY COURIER

## Chamber to Host Business Summit March 27

### Why?

- Provide information to the business community
- Create a positive impression about doing business in Yorkton

### Who?

- The speakers include a number of local business people with experience and expertise in the topics (see Agenda at [www.yorktonchamber.com](http://www.yorktonchamber.com))
- For all business people - from those beginning their entrepreneurial journeys to seasoned entrepreneurs

### Where?

- Gallagher Centre

### How much?

- \$60 for Chamber members
- \$100 for non-members
- Register by contacting the Chamber office 306-783-4368



### Thanks to sponsors:

Yorkton Tribal Council; BDC; Knight Archer; Key Auto Group; RBC Royal Bank; Cornerstone Credit Union; Yorkton Business Improvement District (YBID); City of Yorkton; Harvest Meats; Community Futures Ventures; Parkland College; and the Rock 985.

## RCMP & Fire Protective Services



At a recent Chamber Business Lunch, Sgt Travis Adams, Staff Sgt Jeff Simpson and Fire Chief Trevor Morrissey were in attendance. Staff Sgt Simpson relayed how the amalgamation of the Yorkton Municipal and Rural detachments will provide 24 hour service to both city and rural, enhance administrative efficiencies and build specialized teams within the detachment. Fire Chief Morrissey indicated his department is working on finding ways to enhance Yorkton's "grading system" which will ultimately result in lower insurance rates for commercial enterprises.

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Yorkton Chamber of Commerce

Website: [www.yorktonchamber.com](http://www.yorktonchamber.com)

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- To Rogoza Optometry on 45 years in business
- To LH Accounting on 15 years in business



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*Welcome New Members to the  
 Yorkton Chamber of Commerce*

<p><b>Yorkton Dental</b>        44 4th Avenue North        Yorkton, SK  <i>Dental Clinic</i></p>	<p><b>Willowbrook Community Centre</b>        Box 69        Willowbrook, SK  <i>Community Centre</i></p>	<p><b>Proactive Physiotherapy</b>        38 Smith Street West        Yorkton, SK  <i>Physiotherapy</i></p>
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**Interested in becoming a Chamber Member? Call the Chamber office at 783-4368**

**A BIG Thank you** for some of the Renewals of the Yorkton Chamber of Commerce Members

Pumphouse Athletic Club • TD Canada Trust • RCW Consulting • Yorkton Martial Arts Training • Custom Microsystems  
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 Dr. Popick • Dr. Caines • Louck's Pharmacy • SK Abilities Council • Western Development Museum • City of Yorkton  
 Prairie Harvest Life Centre • Edward Jones • Yorkton/Melville Housing Authority • Kahkewistahaw Gas • Dr. Ven Heerden  
 Photography by Mitch • Hancock Plumbing • Hackman Fees • The Rock 98.5 FM • The Godfrey Dean Art Gallery • Source Embroidery  
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 Regina Airport Authority • SveinCo Developments • The Medicine Shoppe • Brown's Leisure World • Clark Roofing • Deneschuk Homes  
 Ottenbreit Sanitation Services • Royal Ford • Royal Honda • Yorkton Bucket Truck • Yorkton Auction Centre • Supreme Basics  
 Carpet One Flooring • Countryside Motors • The Health Foundation • Culligan Water • Truck Pro • Crystal Clear Imprints  
 Peavy Mart • Cathay Wagantall • The Wireless Age • Cargill • Yorkton Crossing • Ffun Motorsports • NL Construction • TA Foods  
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## IPV - What Employers Need to Know

It's estimated that the Canadian economy loses up to \$6.9 billion annually in lost wages, costs to the healthcare system and justice systems due to Interpersonal Violence (IPV), and Saskatchewan has the highest rate of reported IPV in Canada.

To create a safe work environment for employees, the Saskatchewan Chamber has partnered with the Provincial Association of Transition Houses and Service of Saskatchewan (PATHS) to offer a **training program that will allow employers to have the understanding to put policies, procedures and safety plans in place to ensure a safe workplace.**

Register for one of the half-day sessions on any of the following dates:

**Date:** March 5, 2019: Register here.

April 10, 2019: Register here.

June 6, 2019: Register here.

**Time:** 9:00 AM - 12:00 PM

**Place:** 200 - 2221 Cornwall Street, Regina SK

**Cost:** \$50.00 (Saskatchewan Chamber member rate)

\$75.00 (Non-member rate)

## Upcoming Dates to Remember

### March 22

Business Lunch. Guest Speaker Hon. Donna Harpauer will discuss the 2019 - 20 Provincial Budget

### March 27

Yorkton Business Summit at the Gallagher Centre.

### April 3

Business Lunch. Guest Speakers Ryan Meili, Leader of the Opposition and Trent Witherspoon, Finance Critic

### April 24

Chamber Business Lunch - AGM and Guest Speaker Mayor Bob Maloney with his "State of the City" address

### May 1

Employee Recognition Event

### October 2

Chamber Business Dinner

## Meeting with YTC



Tribal Chief Isabel O'Soup met recently with President Mike Stackhouse, Past President Mike Popowich, Vice President Sarah Kowalchuk and Policy Chair Sunil Shah to discuss the work of the two organizations. Joining them were Trevor Acoose and Ajay Tadi from the Yorkton Tribal Council.

## Meeting with Council



Mayor Maloney and some Councillors met with the Chamber Executive to discuss issues and opportunities in the City as they pertain to the business community. The Chamber and Council will strive to meet quarterly.

## National Day of Action

Yorkton Chamber joined Chambers across the country February 20 to demand immediate improvement to Canada's broken regulatory system to ensure our energy resources get to international markets. Appealing to Provincial Premiers and the Federal Government, the Chambers indicated the first priority is to amend Bill C- 69. To learn more, visit <http://www.chamber.ca/advocacy/submissions/2018#regulatesmarter>



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Permanent Canadian residents who are between the ages of 18 and 39 years will want to look into the many **financial programs** "designed to guide aspiring business owners who are at different stages of their entrepreneurial journeys".

Programs include:

- Start Up Program
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- New Comer Program
- Fast Track Program

As well, Futurpreneur Canada offers a number of **free resources** including:

- Business Plan Writer
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- Entrepreneur in Residence program

For more information, contact Kara Left  
lykleftley@futurpreneur.ca or 306-241-0000  
or visit [www.futurpreneur.ca](http://www.futurpreneur.ca)

## Looking for Staff?

If you're a business owner and you need an employee or employees to fill out your staff roster, you will want to check in on Yorkton Tribal Council's Pre-Employment Support (PES) Program. The program is designed to assist young adults, 18 - 24 years, from Yorkton Tribal Council's six member Nations in transitioning to full employment. As an employer, why should you be interested?

- YTC's Career Coaches ensure their clients are ready for the work force
- YTC's Career Coaches identify individuals who are qualified to apply for the jobs you have to offer
- You interview the candidates and select the candidate or candidates you believe will best fit into your business
- The Program will subsidize 20 - 80% of the successful candidate's gross salary for up to one year



- While the Employer is under no obligation, it's hoped that the work experience will provide positive results for both the Employer and the Employee, and that full time employment will result for the Employee

If this Program interests you, contact Byron Langan at YTC to discuss it further. Byron can be reached at 306-782-3865 or 306-620-5579 or [Byron.langan@ytai.org](mailto:Byron.langan@ytai.org)

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## MLA & Chamber Meet



Recently, President Mike Stackhouse, Vice President Sarah Kowalchuk and Director Geoff Propp met with Hon. Greg Ottenbreit, Yorkton MLA to discuss a variety of topics including revenue sharing between the province and city; infrastructure needs; and the provincial government's plans to deal with the infamous Carbon Tax.

## Creating Superstars



At a recent Chamber Lunch, **Guest Speaker Roy Prevost** shared his ideas on **Creating Customer Service Superstars!** He suggested our "normal" is changing all the time. He told small business owners that in reality, they can capture only a small percentage of the consumers as customers so treat those customers well and serve them well. He suggested that business owners ask themselves if their customers are "satisfied" or "delighted". A delighted customer is far more likely to visit a business again. Roy's presentation was entertaining and informative.