



# The VOICE of Business

## President's Message

When I moved to Yorkton in 2001, I had no idea I'd become passionate about our business community to the degree that I have.

Having served on the Chamber's Board of Directors since 2016, I've learned that Yorkton is in good hands with a dedicated group of people focused on working for the betterment of everyone. While we advocate on behalf of the business community, we all realize that the healthier the city is on the commercial level; the better it is for all citizens too.

2019 is going to be an active year and we will be listening to our members on all matters of concern; especially when it comes to the federal government's intent to impose a hurtful carbon tax.

We will also continue to build on our relationship with City officials to better understand one another and work towards common ground so that business can have an opportunity to thrive, but also to understand why certain rules and regulations are put into place.

Often times, it's simple communication that allows us to remove roadblocks to being competitive.

I believe our relationship with the city has been strengthened over the years and that has allowed us to, successfully, advocate on behalf of our members in an effective manner. We will continue to build on what has been established.

If you have any concerns, remember the Yorkton Chamber Directors are here for you. You have invested in your business by becoming a member of the Yorkton Chamber. Your membership dues allow for you to have an added voice. It's our duty to help represent you and if you aren't sure if the Chamber can help, you should still ask. Increasing awareness for our members continues to also be a priority. Please feel free to reach out to any of us. We have a very strong group of incoming Directors and I'm excited to work with each of them and we, as a collective group, look forward to interacting with our members in 2019.



*Mike Popowich, 2018 President presents the gavel to Mike Stackhouse upon his election as President at the January Board Meeting. The new Executive includes Past President Mike Popowich; Vice President Sarah Kowalchuk; and Committee Chairs Carol Yaholnitsky, Cam Mehling and Sunil Shah.*

## Milestone Year?

If 2019 is a milestone year for your business, why not let the Chamber know? We will the rest of the business community know about your longevity in the Congratulations section of the newsletter.

And if you're planning a Grand Opening, Grand Re-Opening or Anniversary celebration, we can

let everyone know via email blast and social media.

**Help the Chamber help you** by providing us with the information that will bring attention to your business - and it's all complimentary because **your business is a member of the Chamber.**



## *Congratulations!*

- To **RBC Royal Bank** on 150 years and for serving Yorkton for 101 years
- To **Hancock Plumbing** on 60 years in business
- To **Marlor Enterprises** on owning DQ Grill & Chill for 15 years
- **Big Brothers/Big Sisters Yorkton** on 35 years serving Yorkton and area
- To **Yorkton Boys & Girls Club** on 25 years of service to Yorkton

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\*Mutual Funds distributed by Desjardins Financial Security Investments Inc. Paid in part by SaskWorks Venture Fund Inc. SaskWorks is sold by Prospectus only. Based on a \$70,000 annual salary and a \$5,000 investment in a marginal tax bracket of 33% (\$46,605 up to \$93,208). Amount will vary according to your tax bracket.

## Welcome New Members to the Yorkton Chamber of Commerce

**Avenue Living Communities**  
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**Taylor Stucco & Masonary**  
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**Interested in becoming a Chamber Member? Call the Chamber office at 783-4368**

## A BIG Thank you for some of the Renewals of the Yorkton Chamber of Commerce Members

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Sun Hills Resort • Nutter's Bulk • Kaiser Farms • Sensus Partnership • Kenneth Merkle • CAA SK. • EG Electronics • Baker Tilly LLP  
A & W Restaurants • Boys & Girls Club • Budget Blinds of Yorkton • D's Signs and Designs • A & S Transport • Lakeview Land & Cattle  
Parkland Carpet • Yorkton Hyundai • Yellowhead Sales • Dr. Brass Daycare • AJ Upholstery • Auto Electric Service • Chicken Cow Hearing  
Bartel & Simms • Friendly Acres Seed Farm • KPMG LLP • Northern Motors • Flaman Sales • The Hitching Post • Shopper's Drug Mart  
Parkland Printers • Schrader Motors • T & H Trucking • Dr. Bode • Fuchs Yaworski • G. Ungar Construction • Current Motion Media  
Eecol Electric • Mid City Service • Marlin Travel • CIBC • Cheron Minke Farms • PC Place • Leland Campbell LLP • Canadian Tire  
Assiniboine Watershed • Leibrecht Farms • Paws and Claws • RBKR Law • Rusnak Wealth Solutions • Time Catchers Digital Photography  
CR Enterprises • Vision Sense Eyecare • Parkland Engine Rebuilders • DirectWest • Sherring Optical • Alexander's Mens Wear  
All About Flowers • Eastside Cattle Company • Key Chev • Ford Dairy Farm • Dance Innovations • Parkland College • Modern Mattress  
Dairy Queen • NAPA Auto Parts • Kryworuchka Farms • Bailey's Funeral Home • Bank of Montreal • Yorkton Coop • Poier Holdings  
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Growth Media Strategy • Prairie View Physiotherapy • Brilyn Books • Kooler Refrigeration • Dream Weddings • Barry Zapshalla Financial  
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## Students Share Business Experiences

At a recent Chamber Business Breakfast, two groups of students from the Entrepreneur 30 class at the Yorkton Regional High School, delivered presentations on the businesses each group created and operated during the first semester through the Junior Achievement program.

The students indicated running their companies was a great learning experience that provided many valuable lessons. The experience also gave them an understanding of what it takes to run their own business.

At the conclusion of the project, each business donated 10% of its profits to a charity.

Mrs. Kristine Tether, their teacher, thanked the business community for its support of this class and the



Junior Achievement program over the years. She extended an invitation to business owners to visit future classes and share their own experiences.

## Carbon Survey Says

In December 2018, Yorkton Chamber members were invited to participate in a Sask Chamber survey about carbon pricing.

As per the results of a similar survey in 2016, Chamber members do not view a carbon tax as appropriate for Saskatchewan.

Approximately 87% of respondents stated overwhelmingly that a carbon tax would increase their

operating costs. If a carbon tax is imposed, respondents also anticipate a reduction in staff and decreased sales.

In one-on-one consultations with a number of businesses, many believe that any revenue generated by a tax on carbon must be fully directed back to processes that reduce carbon emissions.

Several respondent comments

mentioned that Saskatchewan has carbon sequestration assets (zero-till agricultural practices, boreal forests in the North, native prairie grasslands, CCS at Boundary Dam 3, diesel exhaust burners and H2S gas scrubbers for transport trucks, etc.) for which it does not receive adequate credit.

For the complete results of the survey, visit [www.saskchamber.com](http://www.saskchamber.com)

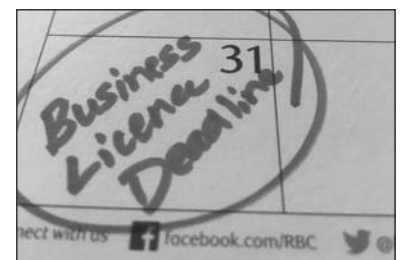
## City Business Licence Renewal Deadline

Just a reminder that City Business Licences must be renewed by **March 31**. To make it even easier to renew, the City has developed a new form that can be filled in on-line.

You will notice there are some new questions on the form. This information is for **statistical purposes ONLY** and will help the City to **better understand our local**

**economy. Please complete and submit.**

The Chamber encourages all businesses to meet the March 31 deadline for renewal and to complete the renewal form which can be found at <https://www.yorkton.ca/dept/building/pdf/BusinessLicenseRenewalForm-January2019-Fillable.pdf>.




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## Upcoming Dates to Remember

- January 29**  
Business Lunch at the Gallagher Centre with Guest Speaker Roy Prevost from Burnaby, BC - Topic: Creating Customer Service Superstars!
- February 12**  
Canada's Ag Day #CdnAgDay
- February 21**  
Business Lunch at the Painted Hand Casino. Guest Speakers Staff Sgt Jeff Simpson and Fire Chief Trevor Morrissey.
- March 27**  
Yorkton Business Summit at the Gallagher Centre. A variety of speakers will address topics that will help you to grow your business. Watch for details.
- April 24**  
Chamber Business Lunch - AGM.
- May 1**  
Employee Recognition Event
- October 2**  
Chamber Business Dinner



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# Opportunities for Employers through the Canada-Saskatchewan Job Grant Program

The Canada-Saskatchewan Job Grant provides employers with funding to train new or existing employees to meet the skill requirements for available jobs.

The Canada-Saskatchewan Job Grant is open to private sector and non-profits in Saskatchewan. The grant not only helps organizations train employees, but it also provides opportunities for workers to improve their skills, and help them reach their career path goals.

Through the program, the employer contributes one-third

of the training cost, while the federal and provincial governments contribute the remaining two-thirds. Employers may make multiple grant applications of up to \$10,000 per employee, to a maximum of \$100,000 per fiscal year. Examples of the training costs that are eligible for this grant include: tuition and mandatory student fees, textbooks, software and other required materials, and exam fees.

Training must be provided by an eligible third-party training institution and must be



completed within one calendar year from the start date. Training must be approved by the Ministry of Immigration and Career Training prior to taking place in order to qualify for funding.

Visit [saskatchewan.ca/job-grant](http://saskatchewan.ca/job-grant) to learn more.

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## Installation of New Directors



At a recent Chamber Business Breakfast, Mayor Bob Maloney presided over the Installation of the Chamber's 2019 Board of Directors. Listening to Mayor Maloney as he read the Charge of the Oath of Office are from Left: Mike Popowich, Mike Stackhouse, Ajay Tadi, Donna Brothwell Sarah Kowalchuk, Carol Yaholnitsky, Kristen Arnold, Bob Knox, Marty Sveinbjornson, Kimberly Hamilton, Joseph Ortynsky, Alicia Simoneau and Cam Mehling. Missing are Dustin Brears, Geoff Propp and Sunil Shah.

## Who Gets the Business?



Panelists Jason Heinmiller, BakerTilly SK LLP; Wanda Hunchak, Westcap Management; Brooks Mack, Brooks Mack Law; and Lee Schultz, BDC Regina answered a number of questions related to Business Succession at last evening's Business Succession Information Session sponsored by Community Futures Ventures & the Chamber. Each panelist

provided valuable information to the businesses and farms considering their options for the next generation - whether it be children or a third party.

Questions included:

- What are the benefits of using life insurance to help with the transition of a farm/business (especially when some children are not taking over the business/farm)
- Once I decide I want to retire, who is the first professional I should consult?
- What do most people say they wish they had done differently once a transfer to the next generation is complete?
- What is the most common source of conflict between the generations as a business or farm is being transferred to the next generation?

Did you miss this event but are interested in attending a future event? Please contact the Chamber or Community Futures Ventures. If enough interest is expressed, we will look at holding another seminar.