



# The VOICE of Business

## Long Term Membership Certificates Presented

Not all the businesses with 50+ or 60+ years of membership were able to attend the Member Reception held in July. As the Chamber Staff and Executive have been "out and about" this summer, certificates were presented to the following businesses:



*Managers Stephanie and Brittanie, on behalf of A & W, accepted a 50+ years membership certificate.*



*Sherry MacDonald, Director of Marketing & Administration presented a 60+ years certificate to Kevin Wagner of Auto Electric Service.*



*President Corey Werner presented a 60+ years certificate to Kathy Novak of Christie's Funeral Home & Crematorium.*



*Also receiving a certificate for 60+ years membership were Gary & Shirley Lamb of Park's Jewellery. While the sign on the store front says Park's Jewellery, the company name is still NR Park & Sons.*



*Executive Director Juanita Polegi presented Ray and Crystal Bailey with a 50+ years membership certificate for Bailey's Funeral Home & Cremation Care.*

## *Congratulations!*

- To **EMW Industrial** on 45 years in business
- To **Yorkton Sewing Centre** on 45 years in business
- To **Magic Mirrors** on receiving the Best Commercial Grounds award in the city's Best of Blooms competition.

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*Welcome New Members to the  
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*Just to mention a few . . .*

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## Business Walk with the Chamber

The week of July 18 was designated Business Walk with the Chamber. While there wasn't much walking (as most of the businesses visited are located on Hwy 10 East), the Chamber was able to visit 16 businesses over 4 mornings.



*Chair of the Business Development Committee, Kelly Price, discussed with Norm Dumka at Parkland Engine Rebuilders, the challenges facing business with the low dollar.*



*While President Corey Werner discussed with Cindy Mundt at DR Auto Extras the business climate in Yorkton, he checked out a new phone.*

## Upcoming Dates to Remember

### September 8

Chamber Business Breakfast - Development plans for the old Casino/Co-op building; and Fire Chief Trevor Morrisey "Building Depth in the Fire Department", 7:30 AM Painted Hand Casino

### September 13

Chamber Business Lunch - Induction of Honorary Life Members, Ramada

### September 21

Nominations close for City Council

### October 5

Chamber Business Dinner at St. Mary's Ukrainian Cultural Centre. Guest Speaker Howard Green, Journalist and Bestselling Author. Sponsorship and tickets available from the Chamber office.

### October 18

Deadline for submitting nominations for the Saskatchewan Volunteer Medal

### October 26

Election Day!

### October 31

Deadline for submitting nominations for Chamber Directors

### November 1

Deadline for submitting nominations for the Saskatchewan Order of Merit

### November 15

"Succession Planning Workshop" featuring Jolene Brown. This workshop is for every small family business - retail, farm/ranch. To register, contact the Ministry of Ag Regional Office at 306-786-1531

## Scholarship Recipients

At the Parkland College's annual Scholarship Ceremony in June, the Yorkton Chamber of Commerce *Saskatchewan Innovation & Opportunity Scholarships* were presented to Haley Sorestad of Buchanan, enrolled in the Sask Polytech Business Certificate program; and Carrielyn Rubletz of Yorkton, enrolled in the Sask Polytech Office Administration Certificate program. Congratulations!



*Carrielyn Rubletz*



*Haley Sorestad*

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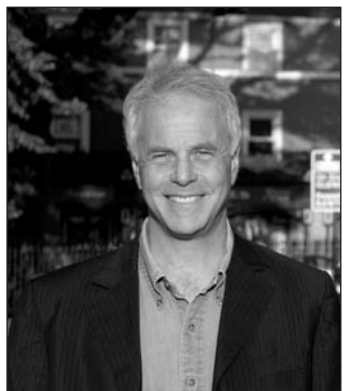
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# Did You Know?

- The Sunrise Health Region employs 2961 people, operates 26 health care sites and serves a population of 59,000.
- The Canadian Red Cross has a **Friendly Visiting Program** to provide companionship to isolated seniors (age 65+) who have physical, mental or other health issues that prevent them from easily leaving their homes. Volunteers are needed and training and support is provided. If you know someone who could benefit from the Program, contact the Friendly Visiting Coordinator at 306-621-6602 or friendlyvisitingask@redcross.ca Use this contact info if you wish to volunteer.
- Saskatchewan ships over \$5.8 Billion in manufactured goods annually.
- Saskatchewan 30% of the world's potash production.
- Saskatchewan provides 55% of the world's peas.

# Howard Green Shares More....

BNN viewers will recognize **Howard Green** as a former anchor and the host of the program *Headline with Howard Green*. The Yorkton Chamber is very excited that Howard will be the **Guest Speaker** at its **18th Annual Chamber Business Dinner October 5** at St. Mary's Ukrainian Cultural Centre.



Howard Green

In the last edition of the *Courier*, we shared the answers to some of the questions we had posed to Howard in an effort to better introduce him to the Yorkton business community. Here are his answers to some of the other questions we asked of him:

**Chamber:** If you could have supper with 5 world business leaders, who would they be?

**Howard:** **Jamie Dimon** of JP Morgan and **Larry Fink** of Blackrock because of their knowledge of global financial markets; **Warren Buffet** because of his investing acumen and homespun advice; and **Mark Zuckerberg** (co-founder of facebook) and **Larry Page/Sergei Brin** (cofounders of Google) because they're at the forefront ton tech & media and I've never had access to them.

**Chamber:** What is the most common mistake small businesses make in their first 2 years?

**Howard:** I asked a banker friend about this as he knows more than me. He told me that the biggest mistake a small business person makes is trying to transition from "doer" to "manager". People such as carpenters, plumbers, doctors can be great at what they do but might not be good managers of

people or finances. So trying to do front office work or neglecting it is the biggest mistake. These people need to find a person they can trust so they can concentrate on what they like and do best.

**Chamber:** You have written and published one book. What is the focus of your next book?

**Howard:** The title is "*Distilled: A Memoir of Family, Seagram, Baseball and Philanthropy*" by Charles Bronfman with Howard Green. It goes on sale October 25.

Tickets for the Business Dinner are available from the Chamber Office.

# Election 2016

Just a reminder that the document "**Talking Points for the City of Yorkton Municipal Election**" is available on the Chamber's website [www.yorktonchamber.com](http://www.yorktonchamber.com) or at the Chamber Office. Five Talking Points have been identified by the Chamber as opportunities for the

Yorkton business community. The Chamber makes recommendations for each Point. The Chamber invites you to discuss the Talking Points with the candidates for Councillor and Mayor.