

# Representing the Interests of Business for the Growth and Prosperity of Our Members and Communities

## President's Message

It's sure encouraging to know that the Chamber membership is reading the monthly couriers(!). The reason I wrote the last courier was to get everyone's attention and I can confidently say that was accomplished.

The monthly luncheons have been kept to an hour maximum for the past couple of years and your current board is committed to continue that timetable. You will now have the opportunity to meet one of your Chamber directors as one will be sitting at each table on an ongoing basis. You will soon run out of excuses not to attend...if we can have 100 members attend a luncheon before year's end we can all boast of having the most active membership in the province.

Jeff Humble is speaking on the Downtown Redevelopment Plan at the Gallagher Centre for our next luncheon on May 6th. This is the most aggressive and progressive redevelopment plan laid out since our city's inception which will include an Incentive Program. I would suggest this would be a great luncheon to attend.

Enough on the luncheons....

The smoking bylaw has once again become a major issue for our city. The announcement in April that the Painted Hand Casino will no longer adhere to the city's no smoking bylaw has created a serious issue. It is easy to teach equality to our children, so why can't we practice this ideal as adults. My opinion has always been an enclosed, ventilated smoking room.

I want to congratulate the Attitude committee along with Donna and Krista for putting together Dine-a-Nite. Everyone seemed to have a good time and shared a lot of laughs.

The Chamber has sought your input on the Business Tax Review which we have been asked to attend on May 10th. We are obviously going to advocate for a more favorable tax structure to encourage corporate investment in our province. The problem with this review is that they are seeking input on a more favorable tax mix. Unless we misunderstand the process, if our proposal would be to eliminate the \$357,000,000 budgeted to be collected through Corporate Capital Tax that same amount would need to be made up somewhere else. If that is the case, no economic development theory would support those changes. We need to sacrifice tax dollars to encourage investment in our province...that would be a long term solution. Your thoughts and opinions prior to May 10th would be appreciated.

We have also been working with REDA to develop a working body which will be referred to as 'Team Yorkton'. This team will be comprised of a cross section of people representing various economic development groups. The group will include, but not limited to, REDA, Chamber, the City, Exhibition, Ventures, BID, and Parkland Regional College to name a few. The strategy of Team Yorkton will be 'a proactive, aggressive approach to economic development; achieved by a coordinated, one step seamless shopping by engaged community members and through teamwork'. When a call is made to one organization, upon approval by the inquiring person, the call is discussed at the Team Yorkton table where an agreed upon best response can be formulated. This is an exciting concept and we look forward to everyone gaining confidence in the process.

I want to congratulate Benno's Fitness and Scoops on their recent renovations. We should all be proud of the investment these businesses have made in our city.

Finally, we need to think of what can occupy the 'Hurst's' building. This is one of only two terra cotta buildings in Saskatchewan and sits on the straightest main street in Canada smack dab in the middle of the most exciting place to be in Saskatchewan. This could be Team Yorkton's first project.

**Hold people accountable, demand results, stay informed, promote interaction, engage people....this is what we're trying to achieve.**

See you May 6th.



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**YOUR MEMBER  
FIRST REFERRAL**

**... JUST TO NAME A FEW**

**Members referred in April 2005**

- Ochs Motor Sport • DR Auto Extras • Kings Sport • R & S Wellness • Big Brothers Big Sisters of Yorkton Inc. • Auto Hire Rent-A-Car • Travelodge • Comfort Inn • Holiday Inn • Better Business Bureau • Yorkton This Week • Yorkton News Review • From Hair On • Tourism Yorkton • Dusty's Place • Natural Nail Impressions • Shear Bliss & Day Spa • Naturally You Esthetics • The Plum Tree • ArtFx • Cab Clothing • Pulse • Liberty Tax Service • Popowich Hot Tub Rentals • Robertsons Outdoor Furnaces & Hot Tubs

**ATTENTION: UPCOMING  
CHAMBER EVENTS**



**MAY LUNCHEON**

May 6, 2005, 12 noon

Gallagher Center, Convention Center

Jeff Humble is speaking on the  
Downtown Redevelopment Plan

**Everyone Welcome!**

**UPCOMING SEMINARS**

**The Taking Control Conflict Management Seminar**

When: May 12-13, 2005

Where: Melville Community Works Building, 800 Prince Edward St.

Register Deadline: May 4, 2005

A seminar intended for everyone, providing practical tips and tools for examining and changing your own thinking about conflict situations.

To register & for more information call Karius and Associates at (306) 728-2075 or go to [www.kariusandassociates.com](http://www.kariusandassociates.com)

**Bookkeeping From A Shoebox Workshop**

When: May 4, 5, 11, & 12.

Times: 9:00 - 5:00 daily (32 hour workshop).

For further information, please contact the Ventures Office at 782-0255 or 1-877-782-0255.

**The Regina Managers & Supervisors Conference**

When: May 27th, 2005

Where: Hotel Saskatchewan Radisson

Cost: \$299 / person or \$269 each for four or more

Info: [www.skillpath.com](http://www.skillpath.com), email [enroll@skillpath.net](mailto:enroll@skillpath.net) or phone: 1-800-873-7545

**Saskatchewan Chamber of Commerce  
Provincial Conference & AGM**

Where: Lloydminster, Saskatchewan

When: May 11-12, 2005

Please call the Chamber at 783-4368 for information



Slow down to smell the  
Marigolds....

The Yorkton Centennial Committee has chosen the Marigold as the flower of choice for the Centennial year! This beautiful flower is hardy, drought-resistant and grows in conditions from full sun to shade.

In celebration of Saskatchewan's Centennial, plant a few Marigold's around your home, then step back and admire how beautiful they are.



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## Welcome New Members

### Kelty Marketing

Contacts: Bryan Swaenepoel  
Brandon, MB  
Ph: 204-726-0326 Fax: 204-727-0996  
*Xerox Authorized Dealer*



### St. Gerard's Parish

Contact: Glen Brezinski  
125 3rd Ave. N  
Ph: 783-4255 Fax: 782-8566  
*Hall*



### Agricultural Producers of Saskatchewan (APAS)

Contact: Don Saelhof  
100-2400 College Ave, Regina Sk.  
Ph: 789-7774 Fax: 789-7779  
*General Farm Organization*



### Integrity Builders Ltd.

Contact: Mike McCannell  
Ph: 786-2007  
*Construction: Agricultural Building*



### Welcome Wagon

Contact: Kerry Kawchuk  
Ph: 783-0434  
*Welcome Packages*



### Yorkton Faith Ministries

Contact: Pat/Kevin Bundis  
Box 1853  
Ph: 782-8202 Fax: 783-3627  
*School, Counselling, Church*



### Yorkton Medical Clinic

Contact: Jan Coetzee  
Box 582  
Ph: 782-2444  
*Medical Clinic*



### Dusty's Place

Contact: Doreen / Dusty Gulash  
Suite 4—84 Broadway St E  
Ph: 783-0783  
*Hair, Tanning & Esthetics*



### Ronald Communications Ltd.

Contact: Eric Robichaud  
43 Betts Ave  
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## CONGRATULATIONS TO OUR MEMBERS



Congratulations to the **Paper Bag Players** for their production of "A Coupla White Chicks, "Sittin' Around Talking".

Runner-Up to Best Entry, Honorable Mention for Best Visual Presentation & Marilyn Kuntz & Tamara Hall sharing award for Best Actress.

Congratulations to the 7 individuals and 2 teams being honored at the **Sports Hall of Fames** 11th Annual Induction Dinner and Celebration. Congratulations to the Sports Hall of Fame on their successful year!



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# Thinking of Leaving Saskatchewan? For Alberta?



**You May Change Your Mind...**

**ALBERTA MYTH OR FACT?**

**Sask. Jobs can't compete with opportunities in Alberta,  
as Alberta is Low Tax, no tax haven.**

**Myth!!!**

After tax, income on a \$35,000 & \$50,000 salary in Saskatchewan is \$27,503 & \$37,252.  
After tax income in Alberta is \$28,325 & \$38,525, a difference of 3%



**Alberta Jobs are Higher Paying?!**

**Myth!!!**

Example of salary range opportunity for entry-level positions from a major Canadian employer:

Saskatoon: \$36,450—\$55,950

Calgary: \$37,600—\$57,700

**Can You Afford to Plate  
Your Vehicle in Alberta?  
Did you Know...**

A 22 Year old Driver of a 1992 Honda Civic pays \$3512,  
for license/insurance annually!

A 22 Year old owner of the same Civic  
pays \$783 annually in Saskatchewan.

Taken from 2003's  
"Youth The Future of Saskatchewan"



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6. It takes you two weeks to walk to your neighbor's house
7. YOUR Rough-riders survived
8. You can watch the dog run away from home for hours
9. People will assume you live on a farm
10. Buying a huge John Deere mower makes sense

**Annual Comparison of  
Taxes & Household Charges '04  
Family at \$50,000 Total Income**

	Calgary	Saskatoon
Provincial Income Tax	\$1,624	\$1,521
Health Premiums	\$1,056	0
Retail Sales Tax	0	\$903
Gasoline Tax	\$180	\$300
Total Provincial Taxes	\$2,757	\$3,644
Mortgage Costs	\$7,974	\$4,990
Property Taxes	\$1,939	\$2,250
Home Heating	\$1,323	\$1,342
Electricity	\$974	\$944
Telephone	\$333	\$314
Auto Insurance	\$2,036	\$907
Total Household Charges	\$14,560	\$10,739
<b>Total</b>	<b>\$17,317</b>	<b>\$14,383</b>